



NATIONAL PRODUCTIVITY COUNCIL, NEW DELHI

ADVERTISEMENT FOR SELECTION / EMPANELMENT OF HOTELS

Sub-: Request for Quotation for Providing Room Booking for the Residential Training Program at Leh during the year 2023-24 by IT Division, NPC-New Delhi

1. Introduction

IT Division of National Productivity Council (NPC) organises its Residential Training Programs (with a duration of 4 nights stay) for a group of 15-25 participants regularly. NPC invites quotations in two bid system (i.e. Technical & Financial) for competitive hotel room rates and other training related facilities for its various residential training Programs at Leh location from **Private Hotels, Government owned Hotels, Government owned Training Institutes and Training Institutes of Central / State PSUs having facilities equivalent to 3 star/4 star rating** and experienced in conduct of Training Program for Senior/ Middle/ Junior/ Operational Level Employees. Please refer the list of Programs tabulated below:

Title of Program	Tentative Dates	Participant Level	Venue
Leadership Challenges in Digital Transformation	22-26 May 2023	Middle/ Senior Management	Leh

Kindly send your competitive rates with the following terms & conditions at the earliest for the Program mentioned above. The terms and conditions of the Training Program and related requirements are annexed in **Annexure- I & II**. The interested parties are expected to examine all instructions, terms and conditions mentioned in this document. Any deviation from requirement as per **Annexure - I & II** may kindly be highlighted.

Please note that Agents are not allowed to submit the rates.

2. Validity of Empanelment: The finalized hotel rates will be applicable for NPC Programs. The offers should be valid for one year from the **Date of Acceptance** by Private Hotels, Government owned Hotels, Government owned Training Institutes and Training institutes of Central / State PSUs.

2.1 Subsequently, the validity may be extended further for one year based on the feedback of the participants/ faculty / NPC officials.

3. How to apply: Please send your lump sum quotation as per the prescribed format for technical bid (**Annexure-III**) in sealed envelope/ password protected email PDF document-I, and financial bid (**Annexures IV**) in *another separate* sealed envelope/password protected email PDF document – II separately. The sealed envelopes should be sent by post /separate PDF through email to **npcitg@npcindia.gov.in** and **npctraining@npcindia.gov.in** within stipulated date and time preferably by online mode in CPP portal or offline mode by password protected PDFs/speed post.

After quotation submission on end date & time and on successfully qualifying the technical evaluation process, NPC will request the qualified hotels vide email: to **npcitg@npcindia.gov.in** and **npctraining@npcindia.gov.in** to share the password of financial quotation for evaluation. The password to be shared through return email only upon NPC's request to send the same.

No email to share the financial quotation password will be sent from NPC if the vendor does not meet the technical criteria(s).

4. The quotation should be addressed to IT Division, National Productivity Council, New Delhi at the following address: -

IT Division
National Productivity Council,
(Under Ministry of Commerce & Industry, Govt. of India)
5-6 Institutional Area
Lodi Road, New Delhi – 110003
Email: **npcitg@npcindia.gov.in** , **npctraining@npcindia.gov.in**
Website: www.npcindia.gov.in

4.1 Please send your technical and financial quotation within the stipulated date and time preferably **by email**. Technical and Financial bids must be two separate documents as per attached Annexure -III and Annexure -IV. ***The financial bid should be mandatorily password protected.***

5. Selection Criteria: The eligibility of hotels for considering the financial quotations will be decided after evaluation of the technical proposal as per evaluation criteria (refer Annexure- V). Only those hotels' who are found eligible as per technical evaluation will be considered for financial evaluation.

6. NPC has the right to extend or postpone the last date for submission of the quotation. NPC has right to reject any offer(s) that are found to be incomplete and not having enough details for the technical evaluation. The NPC reserves the right to cancel the quotation/s at any time / stage or amend / withdraw any of the terms and conditions contained in the T&C of both Technical & Financial information for which will be sent to all concerned in advance.

7. NPC reserves the right to further negotiate the financial terms / other facilities with the Hotels as per the specific requirement of the residential training Program.

8. Important Dates: The quotation must be submitted within stipulated date and time (Tentative)
Advt. published date: 11th April 2023

EOI submission start date & time 11th April 2023, 10:00 Hrs.

EOI submission end date & time 17th April 2023, 11:30 Hrs.

Technical proposal opening date & time 17th April 2023 at 12:30 Hrs.

Financial proposal opening date & time 17th April 2023- at 16:30 Hrs.

Annexure -I

NPC Standard Package Requirements

The Hotel shall be required to adhere to the following **NPC standard package requirements** for the conduct of residential training Program:

1. The check-in time as on or after 12:00 noon and the check-out time from the hotel are before 12:00 noon.
2. Welcome Drink on arrival
3. Rooms on single occupancy basis on APAI plan
4. Rooms on double occupancy basis on APAI plan (Minimum Spouse rates to be quoted separately to be settled by delegates directly with the hotel)
5. Children policy with age to be quoted separately with extra bed and without extra bed, which will be settled by delegates directly with the hotel
6. Bed Tea with Cookies/ Tea/ Coffee maker in each room
7. Buffet Breakfast, Lunch and Dinner with good spread of itemized menu of 4 Star rating Hotel (both veg. & nonveg.)
8. Two (2) times Tea / Coffee with Cookies / snacks during the conference (i.e. one service each during FN & AN)
9. Classroom/Event Type/U-Shape/ Round Table seating arrangement in conference hall with basic conference facilities like Projector Screen / Tripod Stand Projector Screen, Whiteboard, Flip charts/ Markers, Mints/Toffees, water bottle, collar & cordless mic for all five (5) days.
10. One evening networking elaborate dinner with good spread of itemized menu of 4 Star rating Hotel (both veg. & nonveg.)
11. One Complimentary room (Double Occupancy) for Program Director/Program Coordinator on APAI plan
12. Two (2) half day site seeing to cover all important spots/ prominent destinations of tourist attraction with good vehicles.
13. Additional Charges of Breakfast, Lunch and Dinner for non-residential Guest
14. Rates should be inclusive of all taxes are to be quoted.

**IT Division
NPC, New Delhi**

Annexure -II

A. Payment Terms & Condition of NPC

1. Billing of pax *on actual check-in/check-out basis*
2. No retention Charges are payable by NPC.
3. No advance payment would be made by NPC.
4. 100% Payment will be made after processing of the final bill after the conduct of the training programme as soon as possible.
5. The bills raised by the Hotel shall clearly mention the billing components (basic tariff, taxes etc) Check-in, Check-out details of guest(s).
6. Billing to be done to: NATIONAL PRODUCTIVITY COUNCIL, New Delhi

B. General Terms & Conditions of NPC, Training Programs

1. NPC will pay only for the boarding and lodging for the participants on APAI basis. Any personal expense including family expenses (spouse, family & relatives if any) would be borne by the individuals/participants only and to be collected by the Hotel/Resort before checking out.
2. No Minimum Guarantee for Number of Rooms, however regular update of increase/decrease in room requirements will be made to the Contact person of the Hotel by the NPC in advance.
3. Rates to be applicable for one year.
4. Any other complementary services provided by the hotel need to be mentioned by hotel.
5. The Hotel accommodation will have facility to provide first aid and doctor on call facility for medical emergencies.

**IT Division
NPC, New Delhi**

Annexure-III

Format for Technical Proposal QUOTATION FOR PROVIDING ROOM BOOKING FOR THE RESIDENTIAL TRAINING PROGRAMMEMES DURING THE YEAR 2023-24

(To be submitted on company/Hotel letterhead)

A) HOTEL PROFILE

Hotel Name	
Hotel Address	
Hotel Contact Person (Single Point of Contact for all purpose)	
Hotel Phone No.	
Hotel Fax No.	
Distance of the hotel from airport / railway station / main bus stand	
a) Nearest airport and distance	
b) Nearest railway station and distance	
c) Nearest main bus station and distance	

#“Hotel” refers to the interested Private Hotels, Government owned Hotels, Government owned Training Institutes and Training Institutes of Central / State PSUs as referred in this document.

B) Kindly select only one appropriate option against below: -

1. Category of Hotel/ Resort (3 Star & equivalent or 4 Star & equivalent)

4 Star category	<input type="checkbox"/>
3 Star Category	<input type="checkbox"/>
Less than 3 Star Category	<input type="checkbox"/>

2. Number of Restaurants with capacity to accommodate 25-30 person at the same time.

Number of restaurants Two or more	<input type="checkbox"/>
Number of restaurants only one	<input type="checkbox"/>
No restaurant facility	<input type="checkbox"/>

3. Availability of in-house travel desk for management of local transportation towards local sightseeing arrangements & for pick- up & drop from the nearest major Airport/Railway station/Bus stand.

If owned, in-house local transportation facility	<input type="checkbox"/>
If hired, local transportation facility	<input type="checkbox"/>
If No transportation facility	<input type="checkbox"/>

4. Availability of double rooms with standard accommodation amenities on single occupancy basis with Breakfast, Lunch and Dinner (APAI basis) for 5 Days and 4 nights

Number of standard double rooms 20 and above	<input type="checkbox"/>
Number of standard double rooms less than 20 and more than or equal to 15	<input type="checkbox"/>
Number of standard double rooms less than 15	<input type="checkbox"/>

5. Conference Hall with capacity to accommodate participants in U-shaped setting with chair and table along with LCD projector, Screen, Sound Systems, Cordless mike, White Board, marker, Flip Charts, Marker– (for entire duration of residential training/conference).

Conference Hall capacity 20 plus/ above participants in U-shaped setting	<input type="checkbox"/>
Conference Hall capacity less than 20 and more than or equal to 15 participants in U-shaped setting	<input type="checkbox"/>
Conference Hall capacity less than 15 in U-shaped setting	<input type="checkbox"/>

6. Number of years of experience in conducting similar Residential Trainings/ Conferences for State Govt. /Central Govt. / PSU's/ Public Sector Bank/ National Institute of repute during preceding 7 years

Number of years 7 & above	<input type="checkbox"/>
Number of years Less than 7 & more than or equal to 5 years	<input type="checkbox"/>
Number of years Less than 5 & more than or equal to 3 years	<input type="checkbox"/>
Number of years Less than 3 & more than or equal to 1 year	<input type="checkbox"/>
Number of years below 1 year	<input type="checkbox"/>

7. Numbers of Residential Trainings/ Conferences conducted during last seven years for National Productivity Council

Number of years 7 & above	<input type="checkbox"/>
Number of years Less than 7 & more than or equal to 5 years	<input type="checkbox"/>
Number of years Less than 5 & more than or equal to 3 years	<input type="checkbox"/>
Number of years Less than 3 & more than or equal to 1 year	<input type="checkbox"/>
Number of years below 1 year	<input type="checkbox"/>

Date: _____

(Signature of Authorized Signatory)
Name and Designation

Annexure-IV

Format for Financial Proposal
QUOTATION FOR PROVIDING ROOM BOOKING FOR THE RESIDENTIAL TRAINING
PROGRAMMEMES DURING THE YEAR 2023-24
(To be submitted on company letterhead)

Hotel Details	
Name of the hotel	
Category of the hotel (e.g. Star rating etc.)	
Complete Address	
Phone No.	
Mobile No.	
Email	
Website	
PAN No.	
GST Reg. No.	
Bank Account No.	
Name of Bank & Address	
Branch Address and Code	
ECS Details, IFSC Code	

No.	Particulars on APAI basis	Rates (in Rs.)
1	Rates per person per night for Single Room (APAI)	
2	Rates per person per night for Double Room (APAI)	
3	Extra Charges for Non- Resident Guest	
	a. Extra Breakfast charges for non- resident guest	
	b. Extra Lunch charges for non- resident guest	
	c. Extra Dinner charges for non- resident guest	
4.	Billing of pax on actual check-in/check-out basis (Please select one)	Agreed/Not Agreed
5	One complementary room (double occupancy) for Program Director/Program Coordinator (Please select one)	Agreed/Not Agreed
6	Agreement & Acceptance of NPC Standard Package Requirements for conduct of Residential Training Program as mentioned in this document (refer Annexure-I) (Please select one)	Agreed/Not Agreed
6.1	Whether Agreeing to all the terms and Conditions given in NPC Standard Package Requirements (Annexure I); if not, List out the deviations proposed.	
7	Agreement & Acceptance of NPC's Payment Terms and Conditions as mentioned in this document (refer Annexure-II-A) (Please select one)	Agreed/Not Agreed
8	Agreement & Acceptance of General Terms and Conditions as mentioned in this document (refer Annexure-II-B) (Please select one)	Agreed/Not Agreed
9	Any other chargeable facility	

Date: _____

(Signature with seal of Authorised Signatory)
Name and Designation

ANNEXURE – V

Evaluation and Selection Criteria

The quotes shall be evaluated on the following parameters of the Hotel/bidder:

Sl. No.	Description	Score calculation	Max. Marks
1.	Category of Hotel/ Resort	<ul style="list-style-type: none">➤ 4 Star category – 10 marks➤ 3 Star Category – 05 Marks➤ Less than 3 Star Category – No Marks	10
2.	Number of Restaurants with capacity to accommodate 25-30 person at the same time	<ul style="list-style-type: none">➤ Number of restaurants Two or more: 10 Marks➤ Number of restaurants only one: 05 Marks➤ No restaurant facility: No Marks	10
3.	Availability of in-house travel desk for management of local transportation towards local sightseeing arrangements & for pick-up & drop from the nearest major Airport/Railway station/Bus stand	<ul style="list-style-type: none">➤ If owned, in-house local transportation facility: 10 Marks.➤ If hired, local transportation facility: 05 marks.➤ If No transportation facility: No marks	10
4.	Availability of number of double rooms with standard accommodation amenities* on single occupancy basis with breakfast, Lunch and dinner (APAI basis) for 5 Days and 4 nights	<ul style="list-style-type: none">➤ Number of standard double rooms 20 and above: 15 Marks➤ Number of standard double rooms less than 15 and more than or equal to 15: 10 Marks➤ Number of standard double rooms less than 10: No Marks	15
5.	Conference Hall with capacity to accommodate participants in U-shaped setting with chair and table along with LCD projector, Screen, Sound Systems, Cordless mike, white board, marker, Flip Charts, Marker– (for entire duration of residential training/conference).	<ul style="list-style-type: none">➤ Conference Hall capacity for 20 plus/ above participants in U-shaped setting – 15 marks➤ Conference Hall capacity less than 15 and more than or equal to 15 participants in U-shaped setting – 10 Marks➤ Conference Hall capacity less than 10 in U-shaped setting – No marks	15
6.	Experience in conducting similar residential trainings/ Conferences for Govt. /Central Govt. / PSU's/ Public Sector Bank/ National Institute of repute during preceding 7 years	<ul style="list-style-type: none">➤ 7 years or above: 15 marks➤ Less than 7 years and more than or equal to 5 years: 10 marks➤ Less than 5 years and more than or equal to 1 year: 5 marks➤ Below 1 years: No marks	15
7.	Experience in conducting residential trainings/ Conferences for NPC's during last seven years	<ul style="list-style-type: none">➤ 7 years or above: 25 marks➤ Less than 7 years and more than or equal to 5 years: 15 marks➤ Less than 5 years and more than or equal to 1 year: 5 marks	25
			100

Note:- ***Standard accommodation amenities*** - shall be inclusive of facilities like air conditioning, 24 hour hot water and cold water facility and power supply, cleaned pressed bed sheet, bath towel, hand towel, 2 soaps, 2 mineral water bottles of 1 litre each, each day to each occupant. Accommodation will have facility to provide first aid.

- ***In order to qualify technically, the Hotel must score 70 marks out of a total 100 as above.***
- ***The Hotel quoting the lowest rates out of the technically qualified Hotels will be selected.***

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